Financial Statements and Independent Auditor's Report

June 30, 2023 (With Comparative Totals for June 30, 2022)



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### Independent Auditor's Report

To the Board of Directors
The CCSU Foundation, Inc.

### Opinion

We have audited the financial statements of The CCSU Foundation, Inc., which comprise the statement of financial position as of June 30, 2023, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of The CCSU Foundation, Inc. as of June 30, 2023, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of The CCSU Foundation, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about The CCSU Foundation, Inc.'s ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.



In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due
  to fraud or error, and design and perform audit procedures responsive to those risks. Such
  procedures include examining, on a test basis, evidence regarding the amounts and disclosures
  in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of The CCSU Foundation, Inc.'s internal control. Accordingly, no
  such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about The CCSU Foundation, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited The CCSU Foundation, Inc.'s June 30, 2022 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated November 16, 2022. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2022 is consistent, in all material respects, with the audited financial statements from which it has been derived.

CohnReynickZZF

Hartford, Connecticut

November 10, 2023

# Statement of Financial Position June 30, 2023 (With Comparative Totals for June 30, 2022)

### <u>Assets</u>

|   | 2023  | 2022  |
|---|---|---|
| Current assets Cash Promises to give, net Prepaid expenses Investments Other asset Cash surrender value of life insurance | \$<br>2,660,807<br>490,209<br>37,860<br>92,017,598<br>183,876 | \$<br>2,573,025<br>501,880<br>56,165<br>86,160,045<br>183,876 |
| Beneficial interest in trusts  Art collection   | 162,853<br>592,282<br>57,000                                  | <br>162,853<br>561,467<br>57,000                              |
| Total assets  | \$<br>96,202,485  | \$<br>90,256,311  |
| <u>Liabilities and Net Assets</u>   |   |   |
| Current liabilities Class accounts Accounts payable and accrued expenses Payable to CCSU                                  | \$<br>97,041<br>552,520<br>1,650,980                          | \$<br>90,345<br>167,309<br>446,898                            |
| Total liabilities   | 2,300,541   | <br>704,552   |
| Net assets Without donor restrictions Undesignated Board designated   | 2,042,243<br>179,268  | 2,235,309<br>170,308  |
| With donor restrictions Time or purpose restricted Restricted in perpetuity   | <br>36,188,840<br>55,491,593                                  | <br>32,673,289<br>54,472,853                                  |
| Total net assets  | <br>93,901,944  | <br>89,551,759  |
| Total liabilities and net assets  | \$<br>96,202,485  | \$<br>90,256,311  |

### Statement of Activities and Changes in Net Assets Year Ended June 30, 2023 (With Comparative Totals for June 30, 2022)

|                          |                            |           | 2023                       |                  | 2022             |
|--------------------------|----------------------------|-----------|----------------------------|------------------|------------------|
|                          | Without donor restrictions |           | With donor<br>restrictions | Total            | Total            |
| Revenue                  |                            |           |                            |                  |                  |
| Contributions            | \$                         | 65,116    | \$<br>2,541,283            | \$<br>2,606,399  | \$<br>3,516,991  |
| Program income           |                            | 301,619   | 124,914                    | 426,533          | 135,450          |
| Investment income (loss) |                            | 143,085   | 6,436,492                  | 6,579,577        | (8,568,983)      |
| Donated services         |                            | 1,855,592 | -                          | 1,855,592        | 1,795,003        |
| Net assets released from |                            |           |                            |                  |                  |
| restrictions             |                            | 4,568,398 | (4,568,398)                | <br>             |                  |
| Total revenue            |                            | 6,933,810 | 4,534,291                  | 11,468,101       | (3,121,539)      |
| Expenses                 |                            |           |                            |                  |                  |
| Institutional enrichment |                            | 69,092    | -                          | 69,092           | 115,403          |
| Student support          |                            | 4,078,424 | -                          | 4,078,424        | 3,729,001        |
| University support       |                            | 474,015   | -                          | 474,015          | 679,371          |
| Academic enrichment      |                            | 714,142   | -                          | 714,142          | 452,794          |
| Management and general   |                            | 1,172,746 | -                          | 1,172,746        | 1,131,525        |
| Fundraising              |                            | 609,497   |                            | <br>609,497      | 661,457          |
| Total expenses           |                            | 7,117,916 |                            | 7,117,916        | 6,769,551        |
| Changes in net assets    |                            | (184,106) | 4,534,291                  | 4,350,185        | (9,891,090)      |
| Net assets, beginning    |                            | 2,405,617 | 87,146,142                 | 89,551,759       | 99,442,849       |
| Net assets, end          | \$                         | 2,221,511 | \$<br>91,680,433           | \$<br>93,901,944 | \$<br>89,551,759 |

### Statement of Functional Expenses Year Ended June 30, 2023 (With Comparative Totals for June 30, 2022)

|                                 |                  |            |     |               |    |            |    | 20         | 23 |             |    |            |    |            |     |              | 2022            |
|---------------------------------|------------------|------------|-----|---------------|----|------------|----|------------|----|-------------|----|------------|----|------------|-----|--------------|-----------------|
|                                 | Program expenses |            |     |               |    |            |    |            |    |             |    |            |    |            |     |              |                 |
|                                 | Ins              | titutional |     |               | Ĺ  | Iniversity | Α  | cademic    |    |             | M  | anagement  |    |            |     |              |                 |
|                                 | en               | richment   | Stu | ident support |    | support    | er | nrichment  | To | tal program | a  | nd general | Fu | ındraising | Tot | tal expenses | Total           |
| Scholarship                     | \$               | 20,894     | \$  | 2,726,427     | \$ | 80,207     | \$ | 145,296    | \$ | 2,972,824   | \$ | -          | \$ | _          | \$  | 2,972,824    | \$<br>2,814,255 |
| Donated services                |                  |            |     | 737,208       |    | · <u>-</u> |    | · <u>-</u> |    | 737,208     |    | 508,887    |    | 609,497    |     | 1,855,592    | 1,795,003       |
| Grants                          |                  | -          |     | 484,591       |    | 170,290    |    | 480,539    |    | 1,135,420   |    | -          |    | -          |     | 1,135,420    | 1,120,834       |
| Payroll                         |                  | -          |     | -             |    | · <u>-</u> |    | -          |    | -           |    | 95,310     |    | -          |     | 95,310       | 188,050         |
| Stipends and contract service   |                  | 3,385      |     | 108,509       |    | 22,944     |    | 5,386      |    | 140,224     |    | 1,500      |    | -          |     | 141,724      | 240,516         |
| Supplies and equipment          |                  | 16,600     |     | 300           |    | 126,522    |    | 17,444     |    | 160,866     |    | 7,084      |    | -          |     | 167,950      | 179,483         |
| Travel, meals and entertainment |                  | 822        |     | 18,287        |    | 68,094     |    | 9,887      |    | 97,090      |    | 33,982     |    | -          |     | 131,072      | 76,909          |
| Professional fees               |                  | -          |     | -             |    | -          |    | -          |    | -           |    | 364,397    |    | -          |     | 364,397      | 237,069         |
| Bank fees                       |                  | -          |     | -             |    | -          |    | -          |    | -           |    | 33,930     |    | -          |     | 33,930       | 43,416          |
| Membership program              |                  | 3,250      |     | 1,120         |    | 2,371      |    | 5,780      |    | 12,521      |    | 24,779     |    | -          |     | 37,300       | 29,326          |
| Miscellaneous                   |                  | 591        |     | 855           |    | 3,307      |    | 36,379     |    | 41,132      |    | 23,736     |    | -          |     | 64,868       | 25,299          |
| Insurance                       |                  | -          |     | 620           |    | -          |    | -          |    | 620         |    | 12,268     |    | -          |     | 12,888       | 4,164           |
| Advertising                     |                  | -          |     | 507           |    | 100        |    | 750        |    | 1,357       |    | 3,000      |    | -          |     | 4,357        | 15,227          |
| Subscriptions and software      |                  | 23,550     |     | -             |    | 180        |    | 12,681     |    | 36,411      |    | 63,873     |    | -          |     | 100,284      |                 |
|                                 |                  |            | _   |               |    |            |    |            | _  |             |    |            | _  |            |     |              |                 |
| Total                           | \$               | 69,092     | \$  | 4,078,424     | \$ | 474,015    | \$ | 714,142    | \$ | 5,335,673   | \$ | 1,172,746  | \$ | 609,497    | \$  | 7,117,916    | \$<br>6,769,551 |

### Statement of Cash Flows Year Ended June 30, 2023 (With Comparative Totals for June 30, 2022)

|   | <br>2023                               | <br>2022                                   |
|---|--|--|
| Cash flows from operating activities Changes in net assets Adjustments to reconcile changes in net assets to net cash provided by operating activities          | \$<br>4,350,185                        | \$<br>(9,891,090)                          |
| Contributions designated for long-term investment Realized and unrealized (gain) loss Beneficial interest in trusts Changes in operating assets and liabilities | (1,018,747)<br>(2,608,945)<br>(30,815) | (977,459)<br>16,062,921<br>85,801          |
| Promises to give Prepaid expenses Class accounts Accounts payable and accrued expenses  | 11,671<br>18,305<br>6,696<br>385,211   | 2,563,006<br>(52,863)<br>(8,740)<br>44,423 |
| Payable to CCSU Payable to Alumni Association   | 1,204,082<br>                          | <br>348,524<br>(48,630)                    |
| Net cash provided by operating activities   | 2,317,643                              | <br>8,125,893                              |
| Cash flows from investing activities Proceeds from sale of investments Purchase of investments Cash value life insurance  | <br>23,305,576<br>(26,554,184)<br>-    | 8,628,296<br>(15,505,518)<br>(6,108)       |
| Net cash used in investing activities   | (3,248,608)                            | <br>(6,883,330)                            |
| Cash flows from financing activities Contributions designated for long-term investment  | 1,018,747                              | 977,459                                    |
| Net increase in cash  | 87,782                                 | 2,220,022                                  |
| Cash, beginning   | <br>2,573,025                          | <br>353,003                                |
| Cash, end   | \$<br>2,660,807                        | \$<br>2,573,025                            |

# Notes to Financial Statements June 30, 2023

### Note 1 - Nature of activities

The CCSU Foundation, Inc. (the "Foundation") operates exclusively for charitable and educational purposes. The Foundation was formed for the purpose of supplementing institutional enrichment, student support, university programs and academic enrichment of the Central Connecticut State University (the "University" or "CCSU"). The Foundation solicits donations of monies, securities or properties, and acts as custodian for funds and property received. The Foundation then disburses such funds, property, or the income therefrom in aiding, supplementing, improving, and enlarging the educational, cultural and research facilities and activities of the University.

### Note 2 - Summary of significant accounting policies

### Basis of presentation

The Foundation's financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. The Foundation reports information regarding its activities and net assets in two classes of net assets as follows: net assets with and without donor restrictions.

Net assets, revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

Net assets without donor restrictions - Net assets without donor restrictions represent available resources other than donor-restricted contributions. Included in net assets without donor restrictions are funds that may be earmarked for specific purposes.

Board-designated net assets - Net assets established by the Board of Directors, which represent unrestricted funds set aside for future needs of the Foundation.

*Net assets with donor restrictions* - Net assets subject to donor- (or certain grantor-) imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

### Summarized comparative information

The statements of financial position, activities and changes in net assets, functional expenses, and cash flows include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Foundation's financial statements for the year ended June 30, 2022, from which the summarized information was derived.

### Tax-exempt status

The Foundation is exempt from federal income taxes under subcategory of 509(a)(3) of the provisions of Internal Revenue Code Section 501(c)(3). However, certain operations of the Foundation may qualify as unrelated business taxable income and to the extent that these operations generate income, they will be subject to federal and state taxes.

# Notes to Financial Statements June 30, 2023

Management has analyzed the tax positions taken by the Foundation and has concluded that, as of June 30, 2023, there are no uncertain tax positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements. The Foundation's federal and state informational returns prior to fiscal year 2020 are closed and management continually evaluates expiring statutes of limitations, audits, proposed settlements, changes in tax law and new authoritative rulings. The Foundation has no unrecognized tax benefits at June 30, 2023.

If the Foundation had unrelated business income taxes, it would recognize interest and penalties associated with any tax matters as part of the income tax provision and include accrued interest and penalties with the related tax liability in the statement of financial position.

#### Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

### Investment valuation and income recognition

Investments in equity securities with readily determinable fair values and all debt securities are carried at fair value.

Investment income and realized and unrealized gains and losses, net of investment expenses, are recorded in the statement of activities and changes in net assets as net assets without donor restrictions, unless restricted by donor stipulation or by operation of law.

Investment income and realized and unrealized gain or losses are allocated quarterly on the basis of fund balances. If a realized or unrealized loss results in a donor-restricted balance below what is required to be maintained in perpetuity, the underwater fund is reimbursed from future gains. Underwater endowments consisted of the following as of June 30, 2023:

|      | Number of funds |    |           | Original      | Α  | mount of   |
|------|-----------------|----|-----------|---------------|----|------------|
| _    | underwater      | F  | air value | gift          | de | ficiencies |
| 2023 | 5               | \$ | 723,529   | \$<br>735,459 | \$ | (11,930)   |

### **Contributions**

Transactions where the resource provider does not receive commensurate value are deemed to be contributions. Contributions are classified as either conditional or unconditional. A conditional contribution is a transaction where the Foundation has to overcome a barrier or hurdle to be entitled to the resource and the resource provider is released from the obligation to fund or has the right of return of any advanced funding if the Foundation fails to overcome the barrier. The Foundation recognizes the contribution revenue upon overcoming the barrier or hurdle. Any funding received prior to overcoming the barrier is recognized as refundable advance. Unconditional contributions are recognized as revenue and receivable when the commitment to contribute is received.

# Notes to Financial Statements June 30, 2023

Conditional and unconditional contributions are recorded as either with donor restrictions or without donor restrictions. Contributions are recognized as contributions with donor restrictions if they are received with donor stipulations that limit the use of the donated asset or are restricted for time. Contributions received with no donor stipulations are recorded as contributions without donor restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified as net assets without donor restrictions and are reported in the statement of activities and changes in net assets as net assets released from restrictions.

### Contract revenue recognition

Revenue for event program fees is recognized at a point in time when control of the promised service is transferred to the Foundation's customers in an amount that depicts the consideration the Foundation expects to be entitled to in exchange for those services. Revenue is not recognized unless collectability under the contract is considered probable, the contract has commercial substance and the contract has been approved. Additionally, the contract must contain payment terms, as well as the rights and commitments of both parties.

When the resource provider receives commensurate value in return for the resources transferred to the Foundation, the revenue is accounted for as an exchange transaction in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Update ("ASU") 2014-09, Revenue from Contracts with Customers. Revenue from grants and contracts that is accounted for as exchange transactions is recognized when performance obligations have been satisfied. Cash received in advance of meeting performance obligations is recorded as deferred revenue.

The Foundation's payment terms vary by the type of services offered. The Foundation's standard payment terms generally align with the timing of the services performed and do not include a financing component. The Foundation has the unconditional right to consideration as it satisfies the performance obligations; therefore, no contractual assets are recognized.

### Promises to give

Promises to give due in more than one year are recognized at fair value, using present value techniques and the current discount rate at the time of the promise to give to the Foundation.

Management evaluates the need for an allowance for doubtful accounts based upon factors surrounding the creditworthiness of the donor, historical collection trends and current economic conditions. Promises to give which are determined to be uncollectible are charged against bad debt expense.

### Other asset

The Foundation purchased a parcel of land. The Foundation intends to lease the land to the University in future years.

### Interest in perpetual trusts

The Foundation is one of several income beneficiaries of two trusts. The Foundation regularly receives income distributions from the trusts, the amounts of which are recorded as investment income with donor restrictions from perpetual trust in the statement of activities and changes in net assets. Income received with respect to the trusts was \$23,738 for the year ended June 30, 2023. The change in the value of the trusts was a loss of \$30,815 during the year ended June 30, 2023. The principal for the trusts is controlled by bank trustees independent of the Foundation.

# Notes to Financial Statements June 30, 2023

#### **Custodial fees**

The Foundation charges a custodial fee to class accounts and specified activities equal to three quarters of one percent (0.75%) of the five-year average of the quarterly market value of the fund or \$25, whichever is greater, as long as a deficit in the fund is not created. Custodial fees totaled \$583,229 for the year ended June 30, 2023. These fees are utilized to provide for the general operations of the Foundation and are eliminated in the statement of activities and changes in net assets.

### **Functional expense allocation**

The statement of functional expenses presents the natural classification detail of expenses by function. Donated services are allocated based upon time spent. The Foundation directly allocates all other costs among the programs and supporting services benefited.

### **Endowment and spending policy**

To satisfy its long-term rate of return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation, which is approved by the Board of Directors, and assumes a moderate level of investment risk to achieve its long-term return objectives within prudent risk constraints.

The Foundation's investment and spending policy over endowment assets attempts to provide a predictable stream of funding while seeking to maintain the purchasing power of the assets. All appropriations are approved by the Board of Directors. This is consistent with the Foundation's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment return.

The Foundation has a policy of appropriating for distribution each year 5% of the endowment fund's five-year average of the quarterly market value inclusive of fees. In establishing this policy, the Foundation considered the long-term expected return on its endowment. Accordingly, over the long term, the Foundation expects the current spending policy to allow its endowment to earn a total return, net of fees, of 5% in excess of the Higher Education Price Index. Accordingly, over the long term, the Foundation expects the current spending policy to allow its endowment to preserve and grow its real value. This is consistent with the Foundation's objective to maintain the purchasing power of the endowment assets.

Distributions allowed in accordance with the spending policy were \$3,678,440 and actual distributions were \$3,140,439 for the year ended June 30, 2023.

#### Collections

The Foundation capitalizes its collection of artwork (see Note 9). Accessions are capitalized at cost if purchased and at fair value at date of accession if received by donation. Gains and losses on deaccessions of donated artwork are reported as changes in net assets based on the presence or absence of donor restrictions. Artwork is protected, kept unencumbered, cared for and preserved. The Foundation's policy requires that proceeds from the sale of collection items or insurance proceeds be used solely for acquisition of other collection items, the direct care of existing collections, or another appropriate purpose as approved by the Board of Directors. Direct care includes the costs related to the security of the collection and of providing adequate protection from heat, light, sun, water and any other environmental issue that would be detrimental to the long-term safety of the collection. Costs of purchasing collection items are recognized as an expense in the year of acquisition; proceeds from sale and insurance recoveries are recognized as revenue in the year of sale or loss.

# Notes to Financial Statements June 30, 2023

### **Donated services**

Donated services are recognized in the financial statements if the services received require specialized skills, are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. Certain services donated to the Foundation by community volunteers do not meet the above criteria and, therefore, are not recognized in the financial statements.

### Subsequent events

Management has reviewed subsequent events through November 10, 2023, which is the date the financial statements were approved and available for issuance.

### **Note 3 - Concentrations**

#### Credit risk

Financial instruments which potentially subject the Foundation to concentrations of credit risk consist primarily of cash and cash equivalents, receivables, and investments. The Foundation maintains its cash and cash equivalents with high-credit quality financial institutions. At times, such amounts may exceed federally insured limits. At June 30, 2023, the Foundation had \$2,154,371 in excess of the federally insured limit.

Concentrations of credit risk with respect to donations and grants are limited due to the large number of contributors to the Foundation comprised of individuals, corporations, and foundations primarily in the State of Connecticut.

### Market risk

The Foundation's investments are in fixed income and equity securities placed with a wide array of companies and funds. This investment policy limits the Foundation's exposure to concentrations of credit risk.

#### **Donor concentration**

The Foundation received approximately 40% of its revenue from two donors for the year ended June 30, 2023.

### Note 4 - Available resources and liquidity

The Foundation regularly monitors liquidity required to meet is operating needs and other contractual commitments, while also striving to maximize the investment of its available funds.

### Notes to Financial Statements June 30, 2023

As of June 30, 2023, the Foundation has the following financial assets available to meet annual operating needs for the 2024 fiscal year:

| Cash and cash equivalents Investments Promises to give                 | \$<br>2,660,807<br>92,017,598<br>490,209 |
|--|--|
| Financial assets accessible by management in the next year             | 95,168,614                               |
| Add Spendable amount per spending policy for 2024 Less                 | 3,248,461                                |
| Funds restricted due to time or purpose Funds to be used in perpetuity | 36,188,840<br>55,491,593                 |
| Financial assets accessible by management in the next year             | \$<br>6,736,642                          |

Donor funds restricted to time or purpose anticipated to be used after one year may be used in the next year as long as the purpose or time restriction is met. Upon approval of the Board, the board-designated funds may be repurposed and used within any year. Additionally, the Board may approve the use of additional endowment investment earnings above the spending policy. However, prudent investment management must be considered to ensure the preservation of the funds for future use.

### Note 5 - Promises to give

Unconditional promises to give are classified as with or without donor restrictions depending on the existence and/or nature of any donor restriction. Unconditional promises to give consisted of the following at June 30, 2023:

| In one year or less<br>One to five years<br>More than five years  | \$<br>122,315<br>337,300<br>153,113 |
|---|-------------------------------------|
| Less allowance for uncollectible amounts<br>Less discount at 2.8% | <br>612,728<br>(91,815)<br>(30,704) |
| Total   | \$<br>490,209                       |

Approximately 65% of promises to give are from a single donor.

# Notes to Financial Statements June 30, 2023

### Note 6 - Investments

Investments consisted of the following at June 30, 2023:

| Money market            | \$ 194,73    | 33 |
|-------------------------|--------------|----|
| Domestic equities       | 10,800,32    | 20 |
| International equities  | 1,252,41     | 10 |
| Mutual funds            |              |    |
| Domestic equities       | 24,388,45    | 57 |
| International equities  | 15,581,46    | 33 |
| Fixed income            | 21,214,91    | 15 |
| Alternative investments | 18,585,30    | 00 |
|                         |              |    |
| Total                   | \$ 92,017,59 | 98 |

### Note 7 - Fair value measurements

The Foundation values its financial assets and liabilities based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In order to increase consistency and comparability in fair value measurements, a fair value hierarchy prioritizes observable and unobservable inputs used to measure fair value into three broad levels, which are described below:

- Level 1: Quoted prices (unadjusted) in active markets that are accessible at the measurement date for identical assets or liabilities. The fair value hierarchy gives the highest priority to Level 1 inputs.
- Level 2: Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in inactive markets; or model-derived valuations in which all significant inputs are observable or can be derived principally from or corroborated with observable market data. If the asset or liability has a specified (contractual) term, a Level 2 input must be observable for substantially the full term of the asset or liability.
- Level 3: Unobservable inputs are used when little or no market data is available. The fair value hierarchy gives the lowest priority to Level 3 inputs.

In determining fair value, the Foundation utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible as well as considers counterparty credit risk in its assessment of fair value.

# Notes to Financial Statements June 30, 2023

Financial assets carried at fair value as of June 30, 2023 are classified in the table below in one of the three categories described above:

|                               | Level 1       | Level 2 |        | Level 3 | NAV           | Total         |
|-------------------------------|---------------|---------|--------|---------|---------------|---------------|
| Money market                  | \$ 194,733    | \$ -    | \$     | -       | \$ -          | \$ 194,733    |
| Domestic equities             | 10,800,320    | -       |        | -       | -             | 10,800,320    |
| International equities        | 1,252,410     | -       |        | -       | -             | 1,252,410     |
| Mutual funds                  |               |         |        |         |               |               |
| Domestic equities             | 24,388,457    | -       |        | -       | -             | 24,388,457    |
| International equities        | 15,581,463    | -       |        | -       | -             | 15,581,463    |
| Fixed income                  | 21,214,915    | -       |        | -       | -             | 21,214,915    |
| Alternative investments       | -             | -       |        | -       | 18,585,300    | 18,585,300    |
| Beneficial interest in trusts |               |         |        | 592,282 |               | 592,282       |
|                               |               |         |        | _       |               |               |
| Total                         | \$ 73,432,298 | \$ -    | <br>\$ | 592,282 | \$ 18,585,300 | \$ 92,609,880 |

### Valuation techniques

Equities and mutual funds - These investments are valued using market prices on active markets ("Level 1"). Level 1 instrument valuations are obtained from real-time quotes for transactions in active exchange markets involving identical assets. Mutual funds are valued at the daily closing price as reported by the fund. Mutual funds held by the Foundation are open-end mutual funds that are registered with the Securities and Exchange Commission. These funds are required to publish their daily net asset value ("NAV") and to transact at that price. The mutual funds held by the Foundation are deemed to be actively traded.

<u>Alternative investments</u> - These investments are based on the NAV as a practical expedient. Funds may be redeemed at or near the measurement date. Funds in this category include hedge funds and limited partnerships.

<u>Beneficial interest in trusts</u> - The value is determined by the Foundation's ownership percentage of the fair value of the underlying assets of the trust.

There were no transfers, purchases, or issuances of the Foundation's Level 3 financial instruments during the year ended June 30, 2023.

### Fair value of investments in entities that use NAV

The following table summarizes investments measured at fair value based on NAV per share as of June 30, 2023:

|  | SEI Core     | SEI GPA III  | SEI GPA IV   | SEI GPA V    | SEI Special   |
|--|--------------|--------------|--------------|--------------|---------------|
|  | Property     | Private      | Private      | Private      | Situations    |
|  | Fund LP      | Equity Fund  | Equity Fund  | Equity Fund  | Fund Ltd      |
| Fair value   | \$ 5,877,563 | \$ 2,033,542 | \$ 3,102,072 | \$ 1,696,777 | \$ 5,875,346  |
| Unfunded commitments Redemption frequency Redemption notice period | \$ -         | \$ 786,239   | \$ 928,057   | \$ 1,996,659 | \$ -          |
|  | Quarterly*   | n/a          | n/a          | n/a          | Semi-Annual** |
|  | 95 days      | n/a          | n/a          | n/a          | 95 days       |

<sup>\*</sup> via redemption request and may be subject to queue at the discretion of the advisor

<sup>\*\*</sup>via redemption process; redemptions can be gated to 20% by the fund board

# Notes to Financial Statements June 30, 2023

There were no changes in the valuation techniques and related inputs.

The preceding methods may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although management believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

#### Note 8 - Cash surrender value of life insurance

Certain donors purchased insurance policies with the Foundation as the owner and beneficiary of the policies. The Foundation is responsible for payment of the premium on one of the policies. The premium amount is contributed annually by the donor. The remaining policies are fully paid and require no premiums. CCSU, as owner of the policies, has recorded cash surrender value of \$162.853 as of June 30, 2023.

### Note 9 - Art collection

The Foundation has adopted the policy of capitalizing collections of artwork in its financial statements. The Foundation holds the Sol Lewitt and the Chen art collections valued at \$57,000.

### Note 10 - Payable to Alumni Association

A memorandum of understanding, as amended on October 28, 1986, exists between the Foundation and the CCSU Alumni Association stating that 50% of the unrestricted Alumni contributions (net of expenses) raised during the year will be turned over to the Alumni Association. There was no amount due to the CCSU Alumni Association at June 30, 2023.

### Note 11 - Board-designated net assets

The Board has designated \$179,268, including accumulated earnings of \$29,268, to be endowed and used for scholarships.

### Note 12 - Net assets with donor restrictions

Net assets subject to expenditure for specified purposes:

| Student support 21,851, University support 2,671, Academic enrichment 9,557, | 715 |
|--|-----|
|  |     |
| Academic enrichment 9,557,   | 961 |
|  |     |
| Total36,188,   | 840 |
| Net assets restricted in perpetuity include:                                 |     |
| Institutional enrichment 1,693,  | 688 |
| Student support 42,639,  |     |
| Academic enrichment 11,158,  | 631 |
| 55,491,  | 593 |
| Total donor-restricted net assets \$ 91,680,                                 |     |

### Notes to Financial Statements June 30, 2023

Promises to give in perpetuity will be recorded in the endowment upon receipt of the payment of the promise.

#### Note 13 - Net assets released from restrictions

Net assets with donor restrictions were released from donor restrictions during the year by incurring expenses satisfying the restricted purpose specified by the donor or by passage of time. The net assets with donor restrictions released from restrictions related to the following:

| Institutional enrichment | \$<br>95,550    |
|--------------------------|-----------------|
| Student support          | 3,507,893       |
| University support       | 406,525         |
| Academic enrichment      | <br>558,430     |
|                          |                 |
| Total                    | \$<br>4,568,398 |

### Note 14 - Transactions with Central Connecticut State University

The University provided donated services to the Foundation in the amount of \$1,855,592. These services were used for student support, administration and fundraising. They were valued at the University employees' time and benefit amounts for services performed for the Foundation. The services were utilized by the Foundation and did not have any donor restrictions.

To ensure the proper use of the scholarship funds by students, the Foundation routinely disburses such funds directly to the University. The Foundation provided institutional support for various programs and other services. All of the Foundation's expenditures are in an effort to advance the University.

### Note 15 - Endowment

Endowment net asset composition and changes in net assets by type of fund as of and for the year ended June 30, 2023 are as follows:

|   | With donor restriction |                       |                            | restrictions             |                          |
|---|------------------------|-----------------------|----------------------------|--------------------------|--------------------------|
|   |                        | hout donor strictions | Time or purpose restricted | Restricted in perpetuity | Total                    |
| Endowment net asset composition  Donor-restricted endowment funds  Board-designated endowment funds | \$                     | -<br>179,268          | \$ 31,420,560<br>          | \$ 54,515,820<br>        | \$ 85,936,380<br>179,268 |
|   | \$                     | 179,268               | \$ 31,420,560              | \$ 54,515,820            | \$ 86,115,648            |
| Change in endowment net assets  |                        |                       |                            |                          |                          |
| Endowment net assets, beginning of year<br>Investment return  | \$                     | 170,308               | \$ 28,392,380              | \$ 53,497,073            | \$ 82,059,761            |
| Investment income, net  |                        | 6,749                 | 3,646,228                  | -                        | 3,652,977                |
| Net realized and unrealized appreciation  |                        | 5,043                 | 2,443,562                  | -                        | 2,448,605                |
| Contributions   |                        | -                     | -                          | 1,018,747                | 1,018,747                |
| Amounts appropriated for expenditure  |                        | (2,832)               | (3,137,607)                | -                        | (3,140,439)              |
| Other changes   |                        |                       | 75,997                     |                          | 75,997                   |
| Endowment net assets, end of year   | \$                     | 179,268               | \$ 31,420,560              | \$ 54,515,820            | \$ 86,115,648            |

### Notes to Financial Statements June 30, 2023

The Foundation's endowment includes various donor-restricted endowment funds. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. The Board of Directors has interpreted the Connecticut Uniform Prudent Management of Institutional Funds Act ("CTUPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as net assets with donor restrictions restricted in perpetuity as (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in net assets with donor restrictions restricted in perpetuity is classified as net assets with donor restrictions restricted by time or purpose until those amounts are appropriated for expenditure by the Board of Directors in a manner consistent with the standard of prudence prescribed by CTUPMIFA.

In accordance with CTUPMIFA, the Foundation considers the following factors in deciding to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund;
- The purposes of the Foundation and the donor-restricted endowment fund;
- General economic conditions;
- The possible effect of inflation and deflation;
- The expected total return from income and the appreciation of investments;
- Other resources of the Foundation; and
- The investment policies of the Foundation.

### Note 16 - Commitment and contingencies

The Foundation maintains an agreement between the Foundation and the University dated February 2022. This agreement specifies that the Foundation shall maintain an identity separate from that of the University, while working only to serve the interests of the University.



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